

# Local Market Update for December 2017

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



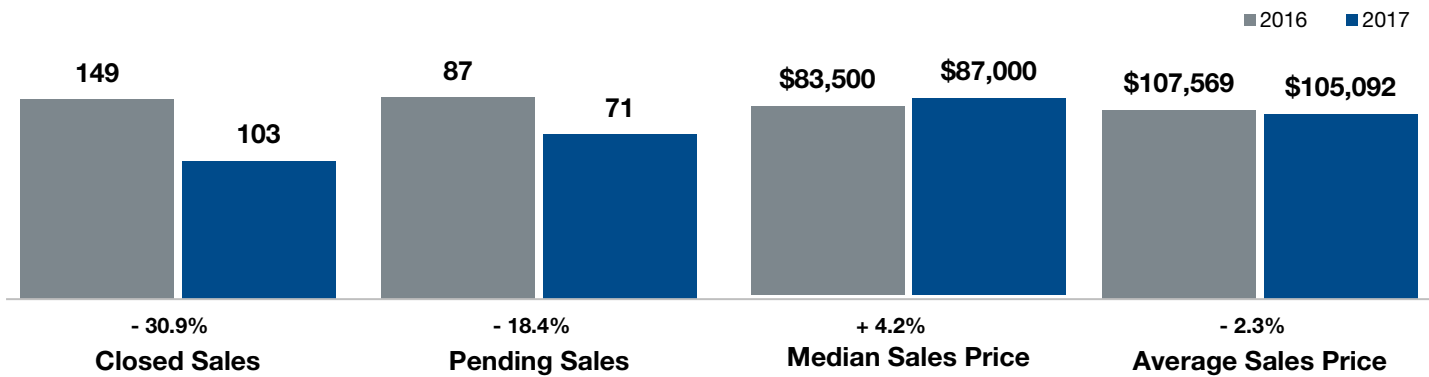
## Mid-Eastern Indiana Board of REALTORS®

This report includes Blackford, Delaware and Henry counties.

Key Metrics	December			Year to Date		
	2016	2017	Percent Change	Thru 12-2016	Thru 12-2017	Percent Change
New Listings	115	109	- 5.2%	2,318	2,250	- 2.9%
Closed Sales	149	103	- 30.9%	1,665	1,675	+ 0.6%
Median Sales Price	\$83,500	\$87,000	+ 4.2%	\$82,500	\$85,000	+ 3.0%
Percent of Original List Price Received*	93.9%	92.5%	- 1.5%	94.2%	94.1%	- 0.1%
Months Supply of Inventory	5.1	4.4	- 13.7%	--	--	--
Inventory of Homes for Sale	714	613	- 14.1%	--	--	--

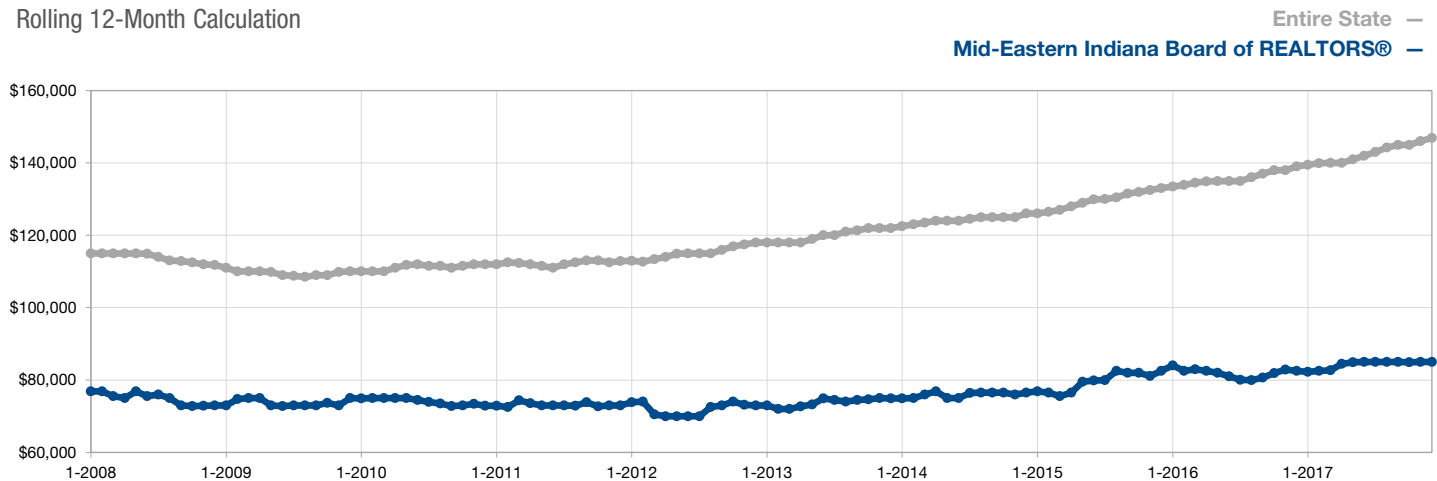
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.